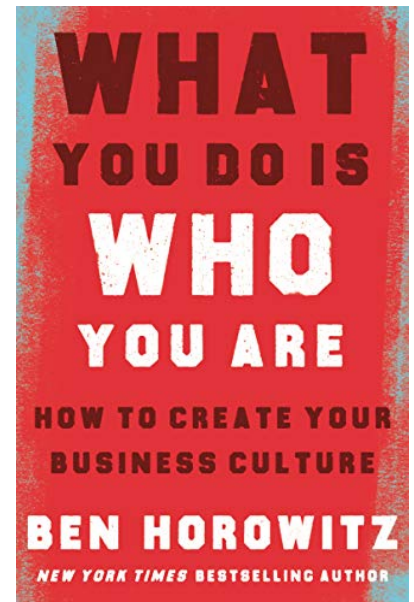


What You Do Is Who You Are Book Summary (PDF) by Ben Horowitz

Ready to learn the most important takeaways from What You Do Is Who You Are in less than two minutes? Keep reading!



Why This Book Matters:

What You Do Is Who You Are tells the story of some of the world's most influential leaders and the values they shared with their teams to aim for success.

The Big Takeaways:

1. **The values of a company's employees is important to its success.**
 1. If A company's shared culture helps them find ways to succeed.
2. **A good example of someone who shared culture with those around him was Toussaint Louverture.**
 1. Louverture acted boldly, only in ways that represented his beliefs.
3. **Remember death is existent.**

1. Like the samurai, keep the idea of death in your mind to remind you to live in the present moment.
4. **Shaka Senghor made a great leader from behind prison bars.**
 1. Senghor learned how to shape and then reshape the values of others.
5. **Genghis Khan attempted to represent every view.**
 1. Khan also encouraged being faithful to others in your team.

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