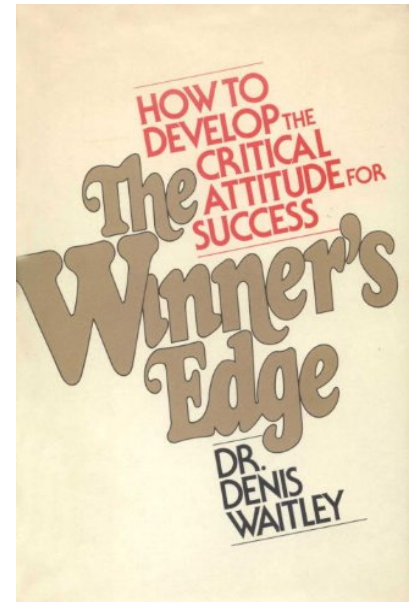


# The Psychology Of Winning Book Summary (PDF) by Dr. Denis Waitley

Ready to learn the most important takeaways from The Psychology Of Winning in less than two minutes? Keep reading!



## Why This Book Matters:

The Psychology of Winning explains the ten qualities a person needs to live the life they always imagined.

## The Big Takeaways:

1. **Your mind is your most useful tool in achieving your goals.**
  1. If Visualizing yourself as the person you hope to be can help you become that person.
2. **Positivity is what fuels many winners.**
  1. Winning is not just an end-goal; it is a way of life.
3. **People who win know what they want out of life.**
  1. Winners have direction in life.
4. **How they can positively affect the lives of others is a**

**motivator for many winners.**

**1. Winners are full of positivity.**

**5. Winners hold themselves responsible for the outcome of their life.**

**1. Winners know that only they are in control of what happens to them and who they become.**

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