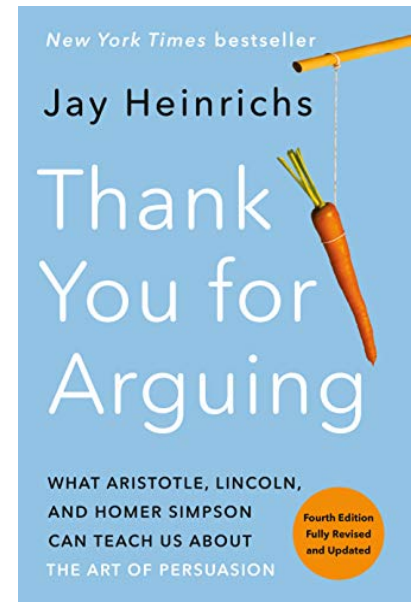


# Thank You For Arguing Book Summary (PDF) by Jay Heinrichs

Ready to learn the most important takeaways from Thank You For Arguing in less than two minutes? Keep reading!



## Why This Book Matters:

Thank You for Arguing speaks about the art of oration and the techniques once can learn to help convince people about any topic or idea.

## The Big Takeaways:

1. **Criticism is the hallmark of human society and it impacts our decisions.**
  1. If When a person argues about something, it affects not only his behavior but also his decision-making power in the long-run.
2. **The importance of argumentation demands that the person must know his goal or purpose of argumentation.**
  1. The information and reasoning behind an argument help us decipher how we must present our

information.

**3. The argumentation must be going somewhere, and it should be done so constructively.**

1. The discussion should influence the argument in one way or another.

**4. To become a persuasive orator, one has to focus on his personality first.**

1. A person who deals with everything on logical grounds and has an influential personality can convince the audience to accept his point of view.

**5. A good orator has to pay constant attention to their opponent so he can give logical and influential answers.**

1. When the opponent misses some important points, a concerned and attentive competitor can never miss the opportunity to point it out.

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- 2. Buy The Book on Amazon**

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