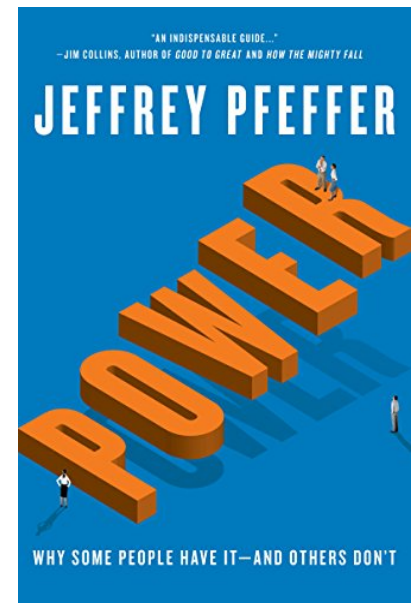


# Power Book Summary (PDF) by Jeffrey Pfeffer

Ready to learn the most important takeaways from Power in less than two minutes? Keep reading!



## Why This Book Matters:

Power explains to readers the idea of power and what they must do to obtain power.

## The Big Takeaways:

1. Living inside of the lines is not how people achieve power.
  1. If One of the most common misconceptions about successful people is that they play by the rules.
2. Be real with yourself.
  1. You have to take a true look at what you're good at and what you're bad at to better understand your role as a leader.
3. Don't be afraid to find out what you want to know.
  1. Successful people don't sit back and wonder; they find the answers to their questions, even if that means doing things that are a bit unconventional.

4. Help to be helped.
  1. To gain the help of others, you must present them with a way you can help them first.
5. Look like you have power..
  1. Presenting yourself as a powerful person will help you gain more power.

## **Want To Keep Reading?**

1. Read A Longer Form Summary on Blinkist
2. Buy The Book on Amazon
3. Listen To The Audiobook

## **Watch A Video Summary:**

## **Additional Video From The Author:**