

Kindle eBook Daily Deals

11/25/20

1. The Introvert's Edge: How the Quiet and Shy Can Outsell Anyone (Business, \$1.99)

1. By Matthew Pollard.
2. 4.8/5 stars with 278 reviews.
3. An introvert salesperson? Isn't that an oxymoron? Not at all. Sales is a skill just like any other, which anyone can learn and master—including the introvert who is more comfortable alone than in the sales field. As with finding any type of success, it's all about learning how to leverage one's own natural strengths.

2. Homo Ludens: A Study of the Play-Element in Culture (Philosophy, \$1.99)

1. By Johan Huizinga.
2. 4.6/5 stars with 114 reviews.
3. In this classic evaluation of play that has become a "must-read" for those in game design, Dutch philosopher Johan Huizinga defines play as the central activity in flourishing societies. Like civilization, play requires structure and participants willing to create within limits. Starting with Plato, Huizinga traces the contribution of *Homo Ludens*, or "man the player" through Medieval Times, the Renaissance, and into our modern civilization. Huizinga defines play against a rich theoretical background, using cross-cultural examples from the humanities, business, and politics. *Homo Ludens* defines play for generations to come.